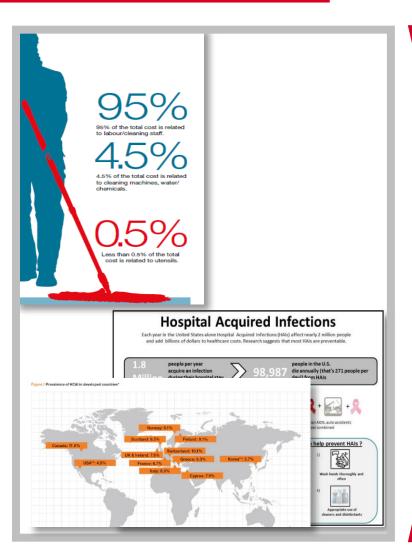


Extract from Target Group Concept: Healthcare



Market conditions



Hygiene

- Compliance with hygiene standards
- Contamination control
- Controllable, simple workflows
- Exact dosage of detergents & disinfectants
- Hygienic pre-preparation of the materials used

Infection & contamination control

Reduction of nosocomial infections*

Efficiency and costs

- Within cleaning cost, labour has the biggest cost impact (95%)
- <0.5% of the total costs are for cleaning utensils

^{*}A nosocomial infection is an infection that is temporally related to a hospital stay or an inpatient medical procedure (e.g. also nursing homes, retirement homes)





<u>Invisible dangers</u>

ESBL

- Antibiotic resistant bacterium
- Lung and urinary tract infections

Noro

- Virus
- Cause of gastroenteritis
- Highly contagious

SARS-Covid 19

- Disease courses vary greatly; from asymptomatic courses to severe pneumonia with lung failure and death
- Droplet infection and aerosols



MRSA

- Methicilline resistent Staphylococcus Aureus
- Bacterium resistant to most antibiotics
- Infections caused by low resistance, or through wounds

Clostridium difficile

- A genus of gram-positive bacteria, belonging to the firmicutes
- Cause symptoms ranging from diarrhea to life-threatening inflammation of the colon



Up-to-date cleaning protocols and cleaning programs are essential to ensure and maintain hygiene standards





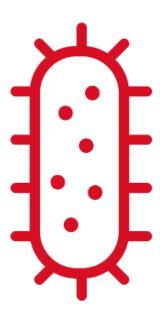
Infection prevention

Infection prevention looks at 'all activities aimed at breaking the infection chain'

Mandatory in all HC sites

How to improve infection prevention

- Identification of and increase frequency of cleaning surfaces touched the most
- Correct cleaning protocols
- Correct cleaning equipment and training in how to use
- Personal hygiene measures (e.g. washing hands)



Implementing these actions can significantly reduce transmission risks

No proper disinfection without cleaning

All surfaces have millions of microorganisms on them.

In the majority of circumstances, normal cleaning methods are sufficient.

There is no proper disinfection without cleaning, for increased results:

- Use quality, professional cleaning products with proven bacteria removal
- Use detergents or disinfectants where recommended
- Follow cleaning plans and protocols
- Consult an infection prevention professional if needed



No proper disinfection without cleaning

Using Vileda Professional microfiber mops/cloths + disinfection chemicals = double your protection





Vileda Professional Healthcare Offer

Experts in cleaning utensils for highly sensitive areas.

- First class quality & state of the art cleaning equipment
- Flexibility Adaptation of cleaning concepts to specific customer requirements
- Hygiene certificates for a choice of microfibre mops and cloths for high impact cleaning
- Effective bacteria removal up to 99,99% & effective virus removal* up to 99,86% due to very high mechanical effect of Microfibres
- Patented Freudenberg Technologies
- Microfibre technology





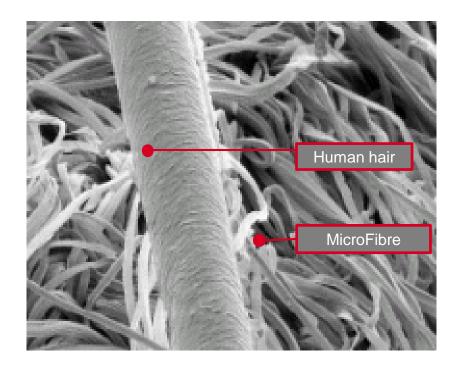




Not all Microfibers are the same?

What are microfibers?

Very fine fibres
 Fibre thickness <1 dtex (1/100th size of a human hair)

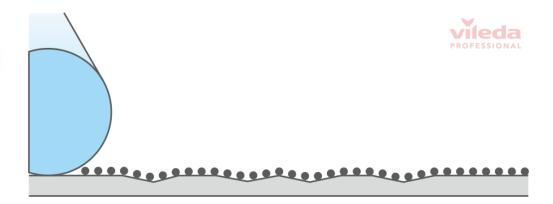




General benefits of microfibers

Conventional fibres



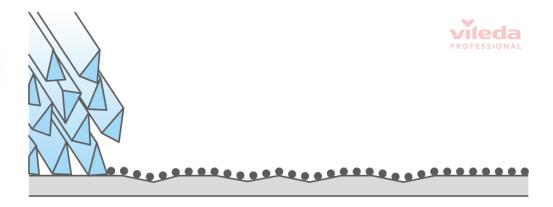


Microfibers

- Penetrate surfaces at a finer level
- Higher levels of dirt and grease are removed
- Capillary action sucks up and holds liquid/dirt from the surface
- Improved cleaning performance reduces dependency on chemicals



> 1,0 Ø µm



Benefits of colour coding

Colour coding cleaning is the process of assigning colours to almost all cleaning products and their areas of use within a site.

Implementing colour coding:

- Simplifies training
- Provides supervisor/client oversight
- Bridges language barriers
- Is proven to reduce cross contamination

The key is that all staff understand the policy used in your site.

Hospital example







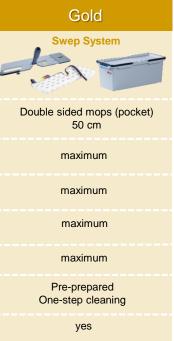


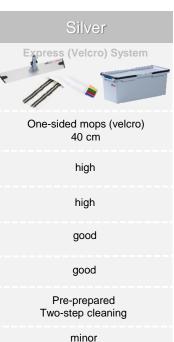
Product Recommendations

C L Durable cloths
O T H Single-use & semi-disposable wipes













Swep. Efficient. Ergonomic. Hygienic.

Swep-System - Perfect hygiene solutions in the shortest time

Surface cleaning plays a key role in the fight against viruses and bacteria. But how can an optimal hygiene result be ensured? Our solution is our Swep cleaning system, which has proven itself for 20 years with maximum hygienic performance, especially in sensitive areas such as hospitals.

- Excellent square meter coverage
- Ergonomics of equipment
- High durability of mops
- Seamless process support from planning to implementation and aftercare

The innovative Swep cleaning system

Cleaning demands and the Swep System as the efficient solution

Conventional cleaning method (bucket method – no mop change)



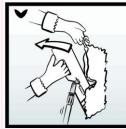




- √ 11% material costs (investment costs)
- √ 4% washing and drying costs
- √12% water consumption
- √ 73% chemical consumption

Swep cleaning method (pre-prepared method one mop / room)







- **√** 32% material costs (investment costs)
- √ 20% washing and drying costs
- **√**7% water consumption
- √ 41% chemical consumption

Cost saving with Swep in general by 31% over 3 years



Get in touch with your Vileda Professional Representative to gain further information.





